



H. RISHABRAJ

ENERGIZING HAPPINESS!

At H. Rishabraj, we're recognized for our innovation and for pioneering the art of real estate redevelopment in Mumbai. Our commitment sets us apart as a reliable developer, with a focus on safeguarding your interests. Renowned for quality construction and fostering strong customer relationships, we consistently deliver projects ahead of schedule, surpassing expectations and actively contributing to our vision of "housing for all". Our founder Mr. Harrish Kumar Jain, exemplifies this commitment. His role in co-founding the Brihanmumbai Developers Association (BDA) and attracting over 700 members in five months highlights our leadership in addressing redevelopment challenges and working with the government to advance the real estate sector

Role : Senior Sales Executive - Commercial property / Lease

Job Overview :

- Qualification : Bcom / MBA - Marketing&Sales
- Technical Skills : MS Office , Word , Excel and PPT presentation
- Mandatory Skills : Experience from Real Estate is preferred.
- No.of Openings : 2
- Experience : 2 year minimum

Job Description :

- Updating the support team with proper information.
- Handle Clients queries, build & maintain relationships & requirements of Commercial property.
- Sell/Lease Real estate Commercial properties to Corporate & HNI clients.
- Propose clients with different available options of properties.
- Conduct meetings and inspections with clients.
- Maintain & update data related to Clients and Properties on CRM.
- Timely Communication both Oral and Written to all stakeholders.
- Report on the deals under various stages of progress with their Reporting Manager.
- Close prospective Clients and ensure Collections.